

Data-Informed MIPS Improvement Efforts Drive Improved Quality Scores and Increased Revenue



Baptist ended the year with a **92.94-point composite MIPS score**, achieving exceptional performer quartile performance, qualifying for the exceptional performer bonus and increasing revenue.

PRODUCTS

- Health Catalyst Measurable™

EXECUTIVE SUMMARY

The Centers for Medicare & Medicaid Services (CMS) uses the Merit-based Incentive Payment System (MIPS) to incentivize healthcare organizations with payments to provide excellent care. Baptist Health Care was challenged to identify opportunities to improve its MIPS scores due to the limited control of the MIPS monitoring and reporting tool it used. Baptist needed actionable, high-value data and analytics that would allow it to accelerate MIPS performance and receive incentive payments. By implementing the Health Catalyst MeasureAble™ application, Baptist was able to accurately calculate performance and improve the organization's MIPS scores.

MIPS IMPROVEMENT RESULTS IN HIGHER INCENTIVE PAYMENTS

Healthcare organizations are incentivized by CMS to use MIPS by offering organizations payments for meeting certain performance thresholds. Organizations that reach the exceptional performance threshold with MIPS improvement receive a portion of the hundreds of millions of dollars in available incentive payments.¹ However, CMS has continually increased the performance thresholds that participating organizations must achieve to avoid penalties and qualify for incentive payments.

DIFFICULTY IDENTIFYING OPPORTUNITIES TO INCREASE MIPS SCORES

Baptist's MIPS scores were not as high as the organization desired, and the product it used to monitor and report MIPS performance could not be used for improvement. The product relied on an application programming interface, but it was a "black box" over which Baptist had minimal control. The product provided Baptist's MIPS scores, but Baptist couldn't drill down into the data to understand the reasons for its score, so the organization couldn't identify improvement opportunities.

When the organization made process changes, it took weeks for the data to make its way through the system and for scores to update, making it difficult—and at times impossible—to evaluate the impact of process changes on outcomes. Furthermore, Baptist had minimal control over submission data and was unable to maximize MIPS scores and ensure the points assigned accurately reflected the expert care provided to its patients. The organization needed actionable, high-value data and analytics that would allow it to accelerate MIPS performance.

IMPROVING MIPS WITH ACTIONABLE, ROBUST DATA

To meet its need for actionable, robust, high-value data and analytics for both MIPS reporting and improvement activities, Baptist decided to sunset the previous product used at the organization and implement the Health Catalyst MeasureAble application. MeasureAble is a quality measures solution that combines complete data, measures, visualizations, and workflows (measurement, improvement, and submission) into one comprehensive system. MeasureAble calculates performance, displays a measure performance dashboard, and includes a submission engine that submits data directly to CMS.

After implementing MeasureAble, Baptist now has a single, actionable source of truth for MIPS. The comprehensive measures engine and data visualization dashboard allows Baptist to proactively monitor complete performance metrics across different levels of the organization. Baptist uses the analytics application as part of its daily operations to:

- Effectively monitor, improve, and submit quality performance data. Establish a performance target.
- Determine the number of care gaps that must be closed to achieve the exceptional performance bonus.

With this data, the Baptist teams have the option to perform pre-visit planning activities to determine any gaps in care prior to the patient visit and is currently being used to identify any patient exceptions to the measures to accurately opt them out of the measure to impact performance. Additionally, Baptist visualizes performance for each measure, including current performance and the number of gaps that must be closed to meet improvement goals. The organization can drill down to the provider, population, and patient level, gaining actionable insights to close gaps and improve MIPS performance.



ABOUT BAPTIST HEALTH CARE

Baptist Health Care is a not-for-profit health system located in Northwest Florida with three hospitals, four medical parks, and an extensive network of primary and specialty care practices, committed to helping families connect the dots between prevention, lifestyle, and physician-directed care.



MeasureAble gives us actionable data that we can use to drive performance improvement, maximizing our MIPS scores.

Sara Brown, MBA
Practice Optimization Consultant
Baptist Health Care

Using the analytics application, Baptist can identify why gaps were occurring and then intervene to correct performance. For example:

- The organization gained a better understanding of MIPS measures, including the importance of documentation timing for diagnosis codes, medications, and exclusion and/or exemption criteria on MIPS performance. Baptist provided education to end users, including providers, practice leaders, and frontline team members about the importance of discrete data capture in the structured note and how to identify documentation sequence to impact MIPS performance.
- Some patients appeared to have gaps in care when the patient should have been excluded from the measure. The organization standardized the documentation of exceptions.
- Often, patients received appropriate care, but providers were documenting the care in free-text notes instead of discrete fields in the EHR. Baptist standardized and streamlined documentation expectations, created how-to guides for every measure, and ensured providers were aware of the documentation source for each measure.
- The organization identified that its EHR was missing codes that should have been available to meet measure requirements, so Baptist worked with its EHR vendor to add the missing codes.

The organization can immediately visualize the impact of process changes on MIPS measure performance, accelerating improvement. Baptist uses the submission engine within the analytics application for a single-source process from calculating to submitting performance data. As a result, the data and scores are transparent, and the organization is confident in the data and reported performance.



With MeasureAble, we have full confidence that the care provided will be captured and reported accurately, and we'll receive the MIPS exceptional performance bonus.

Robert Lambrisky, BSN, RN, CPHQ, Director of Quality Analytics, Baptist Health Care

RESULTS

Baptist's data-informed MIPS improvement efforts are delivering the desired results. The organization achieved the following results:

- **92.94-point composite MIPS score**, achieving exceptional performer quartile performance, qualifying for the exceptional performance bonus, and increasing revenue.
- **38 percent relative improvement in MIPS quality score**, the result of a 14.2-point increase in quality points.
- **90 percent relative increase** in quality points for the number of patients 18 years and older with nonvalvular atrial fibrillation or atrial flutter who were prescribed warfarin or another FDA-approved anticoagulant drug for the prevention of thromboembolism.
- **72 percent relative increase** in quality points for the number of patients 18 years and older with a diagnosis of coronary artery disease seen within a 12-month period who also have a prior myocardial infarction or a current or prior left ventricular ejection fraction < 40 percent, who were prescribed beta-blocker therapy.
- **52 percent relative increase** in quality points for the number of patients 18 years and older receiving an appropriate routine interval surveillance colonoscopy, who had a previous diagnosis of adenomatous polyp(s).
- **23 percent relative increase** in quality points for the number of patients considered at high risk of cardiovascular events who were prescribed or were on statin therapy during the measurement period.



MeasureAble has provided us the actionable information required for improvement.

Paul Brown, MS
Quality Consultant
Baptist Health Care

WHAT'S NEXT

Baptist continues to leverage the analytics application for improvement and is engaging specialty providers in improvement efforts. The organization is confident it will achieve the exceptional performance quartile again next year and bring in increased revenue by qualifying for MIPS incentives. 🌟

REFERENCES

1. Merit based Incentive Payment System (MIPS) - What is MIPS? (n.d.) *MD Interactive*. Retrieved from <https://mdinteractive.com/MIPS>

ABOUT HEALTH CATALYST

Health Catalyst is a leading provider of data and analytics technology and services to healthcare organizations, committed to being the catalyst for massive, measurable, data-informed healthcare improvement. Our customers leverage our cloud-based data platform powered by data from more than 100 million patient records, and encompassing trillions of facts—as well as our analytics software and professional services expertise to make data-informed decisions and realize measurable clinical, financial, and operational improvements. We envision a future in which all healthcare decisions are data informed.

Learn more at www.healthcatalyst.com, and follow us on **Twitter**, **LinkedIn**, and **Facebook**.